



**PennyMac Correspondent Group**  
**Freddie Mac Standard and Super Conforming Product Profile**  
**05.10.18**

Overlays to Freddie Mac are underlined  
Overlays indicated as Non-Del Only are specific to Non-Delegated loans only

Agency	Freddie Mac - LPA Accept			Freddie Mac - LPA Accept		
Finance Type	Purchase and Rate/Term Refinances			Cash Out Refinances		
Occupancy	Owner Occupied			Owner Occupied		
Term	Fixed Rate and Fixed Period ARM's			Fixed Rate and Fixed Period ARM's		
	Property Type	LTV/CLTV	Min Credit Score	Property Type	LTV/CLTV	Min Credit Score
	1 Unit	95	<u>AUS Cert with Min 620</u>	1 Unit	80	<u>AUS Cert with Min 620</u>
	2 Unit	85		2-4 Unit	75	
	3-4 Unit	80				
	Second Home			Second Home		
	Fixed Rate and Fixed Period ARM's			Fixed Rate and Fixed Period ARM's		
	Property Type	LTV/CLTV	Min Credit Score	Property Type	LTV/CLTV	Min Credit Score
	1 Unit	90	<u>AUS Cert with Min 620</u>	1 Unit	75	<u>AUS Cert with Min 620</u>
	Investment Property			Investment Property		
	Fixed Rate and Fixed Period ARM's			Fixed Rate and Fixed Period ARM's		
	Property Type	LTV/CLTV	Min Credit Score	Property Type	LTV/CLTV	Min Credit Score
	1 Unit	85	<u>AUS Cert with Min 620</u>	1 Unit	75	<u>AUS Cert with Min 620</u>
	2-4 Unit	75		2-4 Unit	70	
	<b>Agency</b>	<b>Freddie Mac</b>				
Ability To Repay and Qualified Mortgage Rule	<ul style="list-style-type: none"> <li>For loans subject to the ATR/QM rule, PennyMac will only purchase loans that comply with the ATR/QM requirements.               <ul style="list-style-type: none"> <li>- Note: Investment properties which are for business purposes (borrower does not intend to occupy for greater than 14 days in the year) are exempt from ATR/QM; however, such loans must meet agency eligibility requirements and are subject to the applicable points and fees threshold.</li> </ul> </li> <li>Correspondents are responsible for providing evidence of compliance with the ATR/QM rules.</li> <li>Clear itemization of fees and application of all credits that indicate paid by/to will be required on all loans.</li> <li>See Seller Guide section "Ability to Repay and Qualified Mortgage Rule" under "Delivery Procedures" for more details.</li> </ul>					
Age of Documents	<ul style="list-style-type: none"> <li>Must be dated within 120 days old on the note date, including credit reports and employment, income and asset documents.</li> <li>Preliminary Title Policies must be no more than 180 days old on the date the note is signed.</li> </ul>					

Appraisals	<ul style="list-style-type: none"> <li>• Determined by LPA Findings. Appraisal waivers, through Loan Product Advisor, are acceptable. Appraisal Waivers are <b>not</b> eligible for: <ul style="list-style-type: none"> <li>- Subject property is a condo, or leasehold</li> <li>- Subject property is subject to resale restrictions</li> <li>- The lender is required by law or regulation to obtain an appraisal (such as Texas (a)(6) transactions)</li> <li>- The subject property is impacted by a FEMA disaster or hazardous substance</li> </ul> </li> </ul> <p><u>Penny Mac will purchase loans secured by properties with “unpermitted” structural additions under the following conditions:</u></p> <ul style="list-style-type: none"> <li>• <u>The subject addition complies with all investor guidelines;</u></li> <li>• <u>The quality of the work is described in the appraisal and deemed acceptable (“workmanlike quality”) by the appraiser;</u></li> <li>• <u>The addition does not result in a change in the number of units comprising the subject property (e.g. a 1 unit converted into a 2 unit).</u></li> <li>• <u>If the appraiser gives the unpermitted addition value, the appraiser must be able to demonstrate market acceptance by the use of comparable sales with similar additions and state the following in the appraisal:</u> <ul style="list-style-type: none"> <li>o <u>Non-Permitted additions are typical for the market area and a typical buyer would consider the "unpermitted" additional square footage to be part of the overall square footage of the property.</u></li> <li>o <u>The appraiser has no reason to believe the addition would not pass inspection for a permit.</u></li> </ul> </li> <li>• <u>Recert of values in accordance with Freddie Mac guidelines are acceptable.</u></li> </ul>
Assets	<ul style="list-style-type: none"> <li>• Follow Freddie Mac guidelines relative to funds to close.</li> <li>• Gift funds are allowed in accordance with Freddie Mac guidelines</li> <li>• The following requirements apply when evaluating deposits on the Borrower's account statements: <ul style="list-style-type: none"> <li>o Except as stated below, the Lender is not required to document the sources of unverified deposits for purchase or refinance transactions. However, when qualifying the Borrower, the Lender must consider any liabilities resulting from all borrowed funds.</li> <li>o For purchase transactions, the Lender must document the source of funds for any single deposit exceeding 50% of the total monthly qualifying income for the Mortgage if the deposit is needed to meet the requirements for Borrower Funds and/or reserves.</li> <li>o When a large deposit is not documented and is not needed for Borrower Funds and/or required reserves, the Lender must reduce the funds used for qualifying purposes by the amount of the unverified deposit. For Loan Prospector Mortgages, the Seller must enter the reduced amount of the asset into Loan Prospector.</li> <li>o When a single deposit consists of both verified and unverified portions, the Lender may use just the unverified portion when determining whether the deposit exceeds the 50% requirement.</li> <li>o When the source of funds can be clearly identified from the deposit information on the account statement (e.g., direct payroll deposits) or other documented income or asset source in the Mortgage file (e.g. tax refund amounts appearing on the tax returns in the file), the Lender is not required to obtain additional documentation.</li> <li>o The Seller must document the source of a deposit of any amount regardless of the transaction type if the Seller has any indication that the funds are borrowed or are not from an eligible source.</li> </ul> </li> <li>• When using a direct account verification (i.e., verification of deposit (VOD)), the Seller must include documentation of the source of funds when an account is opened within 90 days of verification and/or when the current balance in an account is significantly greater than the average balance.</li> </ul>
Assignment of Mortgages	<p>All loans must be registered with MERS at time of delivery to PennyMac and a MERS transfer of beneficial rights and transfer of servicing right must be initiated by the Seller, to PennyMac Corp, LLC (#1009313), within 24-hours of purchase.</p>
AUS	<ul style="list-style-type: none"> <li>• <u>Loan Product Advisor with "Accept" Recommendation is required. LPA A Minus Offering is not allowed.</u></li> <li>• <u>Manual UW is not allowed.</u></li> <li>• <u>Loan amount can never exceed \$1 million since that requires a manual underwrite.</u></li> </ul>

<p>Borrower Eligibility</p>	<ul style="list-style-type: none"> <li>• U.S. Citizens</li> <li>• Permanent resident aliens, with proof of lawful permanent residence</li> <li>• Nonpermanent resident alien immigrants, with proof of lawful permanent residence</li> <li>• Properties vested in trusts are permitted for all occupancy types in accordance with Freddie Mac Trust guidelines. PennyMac allows investment properties to be vested in the name of the trust.</li> </ul>
<p>Condominiums</p>	<ul style="list-style-type: none"> <li>• Must follow Freddie Mac published Condominium Eligibility Guidelines.</li> <li>• Streamlined Condo review allowed in accordance with Freddie Mac Guidelines</li> <li>• Freddie to Freddie rate and term refinances up to 80% LTV/CLTV may be eligible for a waiver of the project eligibility review. <ul style="list-style-type: none"> <li>- Documentation confirming Freddie Mac is the current owner and the current Freddie Mac loan number is required.</li> <li>- See 5701.2 for complete details.</li> </ul> </li> <li>• PennyMac will not allow a project in litigation, arbitration, mediation or other dispute in accordance with the following: A project for which the Homeowners Association, or developer if the project has not been turned over to the unit owners, is a party to current litigation, arbitration, mediation or other dispute resolution process and the reason for the dispute involves the safety, structural soundness or habitability of the project except for instances where: <ul style="list-style-type: none"> <li>- The litigation amount is known, the insurance company has committed to providing defense and the litigation amount is covered by the insurance policy</li> <li>- The matters involve non-monetary neighbor disputes regarding rights of enjoyment, or</li> <li>- The Homeowners Association is the plaintiff in the litigation and the Seller has determined that the matter is minor with insignificant impact to the financial status of the Condominium Project.</li> </ul> </li> <li>• Florida Condos are allowed in accordance with Freddie Mac requirements with the exception of newly converted condo projects (see ineligible section): <ul style="list-style-type: none"> <li>- PERS is required for new condo projects</li> <li>- Established review allowed</li> <li>- Streamline review: <ul style="list-style-type: none"> <li>o O/O up to 75%</li> <li>o Second Homes up to 70%</li> <li>o N/O/O Not Eligible</li> </ul> </li> </ul> </li> <li>• See PennyMac Announcement 15-07 for additional documentation details. Lenders must provide all documentation used to verify the condo warranty type. This may include, but is not limited to: <ul style="list-style-type: none"> <li>- 1008 with warranty type</li> <li>- HOA questionnaire</li> <li>- Copies of applicable insurance policies</li> <li>- Budget documents</li> </ul> </li> </ul>
<p>Continuity of Obligation:</p>	<p>When an existing Mortgage will be satisfied as a result of a refinance transaction, one of the following requirements must be met:</p> <ul style="list-style-type: none"> <li>• At least one Borrower on the refinance Mortgage was a Borrower on the Mortgage being refinanced; or</li> <li>• At least one Borrower on the refinance Mortgage held title to and resided in the Mortgaged Premises as a Primary Residence for the most recent 12 month period and the Mortgage file contains documentation evidencing that the Borrower, either: <ul style="list-style-type: none"> <li>- Has been making timely Mortgage payments, including the payments for any secondary financing, for the most recent 12-month period; or</li> <li>- Is a Related Person to a Borrower on the Mortgage being refinanced; or</li> </ul> </li> <li>• At least one Borrower on the refinance Mortgage inherited or was legally awarded the Mortgaged Premises by a court in the case of divorce, separation or dissolution of a domestic partnership</li> </ul>

Credit	<ul style="list-style-type: none"> <li>• At least one borrower must have a minimum of one credit score to be eligible. <ul style="list-style-type: none"> <li>- Effective with LPA initial runs on or after 5/14/17 and delivered to PennyMac on or after 6/12/17, all borrowers may have no credit score. Freddie Mac and LPA requirements must be met.</li> </ul> </li> <li>• Must payoff any existing judgments or tax liens.</li> <li>• Current Housing Payment, applicable when the payment for the primary residence for any borrower is not reported on credit (ex renting primary and the subject is 2nd/NOO, or non-occupant co-borrower who rents): <ul style="list-style-type: none"> <li>- When the payment is not reported on the credit report, provide third party verification of payment amount.</li> <li>- If living rent free, a rent free letter from landlord or person obligated on lease required.</li> </ul> </li> <li>• <u>Non-Del Only: Installment debt must be paid in full to be excluded. Borrowers may not pay down installment debts to less than 10 months to exclude the debt for qualifying.</u></li> </ul>
Derogatory Credit	No specific waiting times with an LPA Accept. All derogatory events must be reflected on the credit report in order for the LPA accept to be valid. If derogatory event is not reflected on credit report, or is not accurate, the loan must be manually underwritten. PennyMac does not purchase manually underwritten Freddie Mac loans.
Disaster Policy	<ul style="list-style-type: none"> <li>• <u>PennyMac may require a post-disaster inspection when the appraisal occurred before the incident end date of the disaster. See PennyMac disaster policy located in the Seller's Guide for full details.</u></li> <li>• <u>Non-Del Only: Disaster inspections may not be completed by the Lender. Acceptable inspection providers include, but are not limited to, the original appraiser or a post-disaster inspection company.</u></li> </ul>
Documentation	<ul style="list-style-type: none"> <li>• Determined by LPA</li> <li>• One year of tax returns is acceptable if allowed by LPA and Freddie Mac guidelines</li> </ul>
Down Payment Assistance	<ul style="list-style-type: none"> <li>• <u>Down Payment Assistance is allowed as long as the assistance is provided by a government entity. Evidence of the terms and provider must be included in the loan file and must meet Freddie Mac requirements.</u></li> <li>• Employer assistance is acceptable in accordance with Freddie Mac guidelines.</li> </ul>
Eligible Mortgage Products	<p>PennyMac will only purchase the following products:</p> <ul style="list-style-type: none"> <li>• Agency Fixed Rate: 10 (standard balance only), 15, 20, 25 (standard balance only), 30 Year.</li> <li>• Agency Libor ARM: 3/1 (2/2/6 caps, 5530 Note and 5130 Rider, standard balance only), 5/1 (2/2/5 caps, 5531 Note and 5131 Rider), 7/1 (5/2/5 caps, 5531 Note and 5131 Rider) and 10/1 (5/2/5 caps, 5531 Note and 5131 Rider).</li> <li>• <u>Temporary buydowns are ineligible.</u></li> <li>• Home Possible financing is eligible. See Home Possible Product Profile for complete details.</li> </ul>

<p>Employment/Income Verification</p>	<p>Employment and income documentation must comply with the requirements of Loan Product Advisor or the Freddie Mac Seller Guide if not addressed by LPA:</p> <ul style="list-style-type: none"> <li>• For salaried employees Pre-closing verification (PCV, previously known as verbal verification of employment) must be completed within 10 business days prior to the note date.</li> <li>• For self-employed borrowers the PCV must be completed within 120 days prior to the note date.</li> <li>• For borrowers in the military, a military Leave and Earnings Statement dated within 30 days prior to the note date is acceptable in lieu of a verbal verification of employment.</li> <li>• Provide a written analysis of the income used to qualify the borrower on the Transmittal Summary or like document(s) in the file. An Income Analysis must be completed for self-employed borrowers.</li> <li>• Assets as a basis of qualification is acceptable in accordance with Freddie Mac.</li> <li>• Mortgage Credit Certificates (MCCs) <ul style="list-style-type: none"> <li>The amount of the MCC tax credit may be considered as qualifying income in accordance with the following requirements: <ul style="list-style-type: none"> <li>- The amount used as qualifying income must be calculated as follows: (Mortgage amount) x (Note Rate) x (Mortgage Credit Certificate rate %) divided by 12</li> <li>- The amount used as qualifying income cannot exceed the maximum Mortgage interest credit permitted by the IRS</li> <li>- The Mortgage file must contain a copy of the: <ul style="list-style-type: none"> <li>o MCC</li> <li>o Seller's calculation of the amount used as qualifying income history of receipt of MCC tax credit is not required.</li> </ul> </li> </ul> </li> <li>• Housing Choice Voucher Homeownership Program income (commonly known as Section 8 for homeowners) paid via Housing Assistance Payments (HAPs) are an acceptable source of income. However due to operational constraints, transactions involving HAPs paid directly to the Servicer are ineligible for purchase by PennyMac. Transactions with HAPs paid directly to the borrower continue to remain eligible for purchase.</li> </ul> </li> </ul>
<p>Employment and Income commencing after the note date</p>	<ul style="list-style-type: none"> <li>• Option one is acceptable, see Freddie Mac Seller Guide 5303.2 for complete details.</li> <li>• <u>Option two is not allowed</u></li> <li>• Purchase, No cash out refinance only</li> <li>• 1 unit primary residence only</li> <li>• Employment or increase must start no later than 90 days after the note date</li> <li>• Income must be from new primary employment or a future salary increase with the current primary employer</li> <li>• Non-fluctuating base pay only, employer may not be a family member or interested party</li> <li>• Verify additional funds that meet or exceed the amount of the monthly housing expense plus other liabilities due between Note Date and start date of new employment/future increase plus one month <ul style="list-style-type: none"> <li>- Partial month is counted as one month</li> <li>- Required in addition to all other required funds</li> </ul> </li> <li>• Include the offer letter, or employment contract, or proof of salary increase from current employer in the file <ul style="list-style-type: none"> <li>- Must be fully executed and accepted by the borrower</li> <li>- Must be non-contingent or provide evidence from the employer all contingencies have been cleared</li> <li>- Must include the terms of employment including start date, and annual income based on non-fluctuating earnings</li> <li>- Future salary increase only: Increase is fully approved and explicitly granted to the borrower</li> </ul> </li> <li>• Provide a 10-day pre-closing verification (PCV) verifying the terms of the employment offer letter, contract or future salary increase have not changed</li> <li>• All other Freddie Mac and PennyMac requirements must be met</li> </ul>

Escrow Holdbacks	<p>Escrow holdbacks are allowed in accordance with Freddie Mac guidelines including, but not limited to:</p> <ul style="list-style-type: none"> <li>• A post funding stipulation for a copy of a 1004D confirming completion will be placed on loans where the appraisal is "subject to" improvements.</li> <li>• A post funding stipulation for a final title policy endorsement that ensures the priority of the first lien will be required on any loan where the appraisal is "subject to" improvements.</li> <li>• A copy of the escrow agreement will be required that states how the escrow account will be managed and how the funds will be disbursed.</li> <li>• <u>Non-Del Only: Escrow holdbacks are not allowed.</u></li> </ul>
Financing Concessions	<ul style="list-style-type: none"> <li>• Financing concessions for primary residences and second homes must be within the following allowable percentages: <ul style="list-style-type: none"> <li>- 9% of value with LTV/TLTV ratios less than or equal to 75%</li> <li>- 6% of value with LTV/TLTV ratios greater than 75% up to and including 90%</li> <li>- 3% of value with LTV/TLTV ratios greater than 90%</li> </ul> </li> <li>-The maximum financing concession for investment properties is 2% of value regardless of the LTV ratio</li> <li>• Property Seller can pay up to 12 months future HOA dues per Freddie Mac's guidelines. Amount of HOA dues must meet IPC limits. See Freddie Mac 4204.3 for additional information.</li> </ul>
Gifts and Funds to Close	<ul style="list-style-type: none"> <li>• Follow Freddie Mac's guidelines. See Ch 5501 of Freddie Mac's guide for additional details.</li> <li>• Borrowers must make 5% minimum down payment contribution from his/her own funds on loans with LTVs greater than 80% when the subject is a Secondary Residence with a gift used as a source of funds.</li> </ul>
High Cost / High Priced	<ul style="list-style-type: none"> <li>• <u>PennyMac will not purchase High Cost Loans</u></li> <li>• Higher Priced Mortgage Loans (HPML) transactions are eligible for purchase. HPML guidelines require: <ul style="list-style-type: none"> <li>- Establishment of an escrow account for taxes and insurance premiums on any transaction secured by a principal residence.</li> <li>- Must meet all applicable state and/or federal compliance requirements.</li> <li>- A prohibition on ARM loans with an initial fixed rate period of less than seven years (7/1 ARMs are eligible). HPML ARMs are qualified at the greater of the note rate or the fully indexed rate.</li> </ul> </li> </ul>
Loan Purpose	<ul style="list-style-type: none"> <li>• Purchase</li> <li>• Limited Cash-Out/Rate &amp; Term Refinance <ul style="list-style-type: none"> <li>- RT to buy out owner's interest: Written agreement must be legible and signed/<u>dated prior to or at application</u>. All other Freddie Mac requirements must be met.</li> <li>- Proceeds can be used to Pay off a first mortgage.</li> <li>- Proceeds can be used to pay off any junior liens related to the purchase of the subject property</li> <li>- Pay related Closing Costs and Prepaid items</li> <li>- Disburse cash out to the Borrower in an amount not to exceed 2% of the new Mortgage or \$2,000, whichever is less.</li> </ul> </li> <li>• Cash Out <ul style="list-style-type: none"> <li>- 6 months seasoning required; measured from settlement date to the Note Date of the cash-out refinance Mortgage, unless at least one borrower on the refinance mortgage inherited or was legally awarded the subject property (for example, in the case of divorce, separation or dissolution of a domestic partnership) or delayed financing is met.</li> <li>- Freddie Mac's delayed financing provision is acceptable if all of the following requirements are met: <ul style="list-style-type: none"> <li>• The executed HUD-1 Settlement Statement from the purchase transaction must reflect that no financing secured by the subject property was used to purchase the subject property</li> <li>• The preliminary title report for the refinance transaction must reflect the Borrower as the owner of the subject property and must reflect that there are no liens on the property</li> <li>• The source of funds used to purchase the subject property must be fully documented</li> <li>• If funds were borrowed to purchase the subject property, those funds must be repaid and reflected on the HUD-1 Settlement Statement for the refinance transaction</li> <li>• The amount of the cash-out refinance Mortgage must not exceed the sum of the original purchase price and related Closing Costs, Financing Costs and Prepaids/Escrows as documented by the HUD-1 Settlement Statement for the purchase transaction, less any gift funds used to purchase the subject property.</li> <li>• There must have been no affiliation or relationship between the buyer and seller of the purchase transaction</li> <li>• The cash-out refinance Mortgage must comply with the applicable LTV/TLTV/HTLTV ratio limits and all other Freddie Mac requirements</li> </ul> </li> </ul> </li> <li>• All refinance transactions must meet Continuity of Obligation requirements</li> </ul>

<p>Loan Purpose: Ineligible Transactions</p>	<p>Intra-family purchases as a means to obtain cash-out for the seller while avoiding cash-out qualifications and pricing are not eligible transactions. These types of transactions may seem to meet Agency guidelines, they are not bonafide purchase transactions and therefore not eligible for purchase by PennyMac. Unacceptable transactions of this type may have some or all of the following characteristics:</p> <ul style="list-style-type: none"> <li>• Gift of equity from the seller</li> <li>• Large amount of seller credits</li> <li>• Family member remaining in the home and on title after the “purchase”</li> <li>• Seller unable to qualify for a cash-out transaction of their own</li> </ul>
<p>Mortgage Insurance</p>	<p><b>Acceptable MI Types:</b></p> <ul style="list-style-type: none"> <li>• Borrower Paid Monthly</li> <li>• Borrower Paid Single Premium</li> <li>• Financed: Gross LTV cannot exceed PennyMac's program maximum <ul style="list-style-type: none"> <li>- Not allowed for Super Conforming Loans</li> <li>- Not allowed with split premium</li> </ul> </li> <li>• Split Premium</li> <li>• Lender Paid Single Premium</li> <li>• Reduced MI</li> </ul> <p><b>Unacceptable MI Types:</b></p> <ul style="list-style-type: none"> <li>• <u>Lender Paid Monthly</u></li> <li>• <u>Lender Paid Annual</u></li> <li>• <u>Borrower Paid Annual</u></li> <li>• <u>Any MI type not listed as acceptable</u></li> </ul>
<p>Occupancy</p>	<ul style="list-style-type: none"> <li>• Primary Residence - 1-4 units</li> <li>• Second Homes - 1-unit only</li> <li>• Investment Properties 1-4 units</li> </ul>
<p>Property; Eligible Types</p>	<ul style="list-style-type: none"> <li>• Single Family Detached Single Unit</li> <li>• Single Family Attached Single Unit</li> <li>• 2–4 Unit Attached/Detached</li> <li>• PUDs</li> <li>• Low-rise and High-rise Condominiums (must be Freddie Mac eligible)</li> <li>• Rural Properties (in accordance with agency Guidelines, loans must be residential in nature)</li> <li>• Leaseholds, provide Freddie Mac Ground Lease Analysis (Form 461)</li> </ul>
<p>Property; Ineligible Types</p>	<ul style="list-style-type: none"> <li>• <u>Manufactured homes. This includes on-frame modular homes built on a permanent chassis.</u></li> <li>• Mobile Homes</li> <li>• <u>Cooperatives</u></li> <li>• Condotels</li> <li>• Hotel Condominiums</li> <li>• Timeshares</li> <li>• Working Farms and Ranches</li> <li>• Unimproved Land</li> <li>• Property currently in litigation</li> <li>• <u>Land Trust</u></li> <li>• Condition Rating of C5/C6 or a Quality Rating of Q6.</li> <li>• <u>Turn-key investment properties. See Property Turn-key Investments section for additional details.</u></li> <li>• <u>Non-Del Only: New construction and gut rehab condos are not allowed</u></li> </ul>

Property; Maximum Number of Financed Properties	<ul style="list-style-type: none"> <li>• The loan must comply with Freddie Mac's limitations on the maximum number of financed properties: <ul style="list-style-type: none"> <li>- owner-occupied: unlimited</li> <li>- second home: six</li> <li>- non-owner occupied: six</li> </ul> </li> <li>• <u>Borrowers can have up to four PennyMac serviced properties (including the subject transaction), regardless of occupancy.</u></li> </ul>
Property Flipping Policy (Properties resold within 180 days of purchase)	<ul style="list-style-type: none"> <li>• <u>Properties that involve a re-sale that occurred within the last 180 days that have a non-arms length relationship between the buyer and seller and an increase in value are prohibited.</u></li> <li>• Lenders must pay particular attention and institute extra due diligence for those loans in which the appraised value is believed to be excessive or where the value of the property has experienced significant appreciation in a short time period since the prior sale. PennyMac believes that one of the best ways lenders can reduce the risk associated with excessive values and/or rapid appreciation is by receiving accurate appraisals from knowledgeable, experienced appraisers.</li> <li>• PennyMac recommends an additional value product to support the subject appraised value in instances of greater than 20% appreciation.</li> </ul>
Property: Turn-key Investments	<p><u>Purchase or refinance transactions involving turn-key investment, or other similar arrangements, are not eligible for purchase by PennyMac. Characteristics of a Turn-key property include but are not limited to:</u></p> <ul style="list-style-type: none"> <li>• <u>The property seller is an LLC (or other entity) that purchases distressed properties and re-sells to borrowers at a non-distressed valuation.</u></li> <li>• <u>Property seller or a related entity enters into an agreement to manage the property on behalf of the buyer including marketing, tenant screening, rent collection, maintenance, etc.</u></li> <li>• <u>Buyer frequently lives out-of-the-area from the subject property.</u></li> <li>• <u>See PennyMac Announcement 15-43 for additional details.</u></li> </ul>
Ratios	<ul style="list-style-type: none"> <li>• <u>The maximum DTI is 50% with a LPA Accept</u></li> <li>• <u>Loans with DTI exceeding 50% regardless of AUS decision are ineligible.</u></li> <li>• <u>3/1 &amp; 5/1 ARMs are qualified at the greater of the Note rate plus 2% or the fully indexed rate. 7/1 ARMs &amp; 10/1 ARMs are qualified at the note rate. 7/1 ARMs and 10/1 ARMs that are HPML are qualified at the greater of the note rate or the fully indexed rate.</u></li> <li>• <u>PennyMac allows non-occupant co-borrower blended ratios in accordance with Freddie Mac guidelines</u></li> </ul>
Recently Listed Properties	<ul style="list-style-type: none"> <li>• <u>The subject property must not be currently listed for sale. It must be taken off the market on or before the disbursement date of the new mortgage loan. Borrowers must confirm their intent to occupy the subject property (for principal residence transactions).</u></li> <li>• <u>If the property was listed in the prior 30 days to the application date, the Early Pay-off (EPO) provision will be extended to 1 year.</u></li> </ul>
Rental Income Calculation	<ul style="list-style-type: none"> <li>• Follow Freddie Mac guidelines relative to rental income calculation.</li> <li>• Rent loss insurance is not required.</li> <li>• On subject and non-subject non-owner properties, must include the principal component of the mortgage in the rental income calculation. See Freddie Mac Ch 5306 for details.</li> </ul>



Reserves	<ul style="list-style-type: none"> <li>Follow LPA requirements for reserves</li> <li>Reserves must be based upon the full monthly payment (PITIA) amount for the property.</li> </ul>
Seasoning	Please refer to the PennyMac Seasoned Loan Policy located in the PennyMac Seller Guide for requirements and loan-level price adjustments.
State Restrictions	<ul style="list-style-type: none"> <li><u>Illinois Land Trust vestings are not eligible for loan sale to PennyMac</u></li> <li>Texas 50 (a)(6) refinance mortgages are eligible with PennyMac Seller Approval: <ul style="list-style-type: none"> <li>Owner-Occupied, 1 unit only</li> <li>Maximum 80% LTV/CLTV</li> <li>2% fee restriction in accordance with Texas Constitution</li> <li>Full appraisal required</li> <li>No new secondary financing</li> <li>Loans must comply with Freddie Mac and Texas Constitution requirements</li> <li>Power of Attorney allowed in accordance with Texas requirements.</li> </ul> </li> </ul>
Tax Transcripts	<ul style="list-style-type: none"> <li><u>Tax transcripts are required for each borrower whose income is utilized as a source of repayment, except as indicated below.</u></li> <li><u>Transcripts must be provided for the number of years of income used to qualify the borrower.</u></li> <li><u>Tax transcripts are required to support the income used to qualify the borrower.</u></li> <li><u>Tax transcripts are not required for borrowers qualifying solely with w2 wage earner income and/or fixed income reported on a 1099.</u></li> <li><u>Non-Del only: Transcripts are not required for salaried borrowers with a full written VOE provided from The Work Number or other third party independent company. The written VOE must have full income figures supporting the qualifying income. Written VOEs provided directly from the borrower’s employer are not eligible for this waiver. A third party independent company must complete the WVOE.</u></li> <li><u>When tax transcripts are required:</u> <ul style="list-style-type: none"> <li><u>Provide transcripts for each borrower whose income is utilized as a source of repayment. Transcripts must be provided for the number of years of income used to qualify the borrower. Tax transcripts must support the income used to qualify the borrower.</u></li> <li><u>If only W2 income is used to qualify, the lender may obtain W2 transcripts as long as tax returns are not included in the loan file.</u></li> <li><u>Generally, when the documentation used to verify income is from the same calendar period as the tax transcript, the information must match exactly. However, if the income documentation is from the current calendar year and the transcript is from a prior year, there can be acceptable variances. If this variance exceeds 20%, document the rationale for using current income.</u></li> <li><u>If tax transcripts are not available (due to a recent filing for the current year) a copy of the IRS notice showing “No record of return filed” is required along with documented acknowledgement receipt (such as IRS officially stamped tax returns or evidence that the return was electronically received) from the IRS and the previous one years tax transcripts.</u></li> </ul> </li> <li>A properly executed 4506-T is required for all transactions except: <ul style="list-style-type: none"> <li>Loan file contains tax transcripts, or</li> <li>When all of a borrower’s income is validated by the DU validation service.</li> </ul> </li> </ul>
<p><b>Seller shall deliver loans that were originated in accordance with the Freddie Mac Single Family Selling Guide unless otherwise noted in the PNMAC Seller's Guide.</b></p> <p><i>PennyMac does not discriminate in any aspect of a credit transaction on the basis of sex, marital status, race, color, religion, national origin, age, income derived from public assistance, or the good faith exercise of rights under the Consumer Credit Protection Act.</i></p>	